

Delta Nu Alpha



Alphian Connection

EDUCATING TOMORROW'S TRANSPORTATION PROFESSIONALS TODAY

Fall 2014

Message From the President, Jim Hall

As many of our chapters are starting new terms in September, please remember to send Laura your officers/board members roster and contact information. As we continue to re-build our organization, it is important that we can all reach out to one another for different reasons. We could be in Louisville and want to check about a chapter meeting for example. We recently mailed the 2nd round of checks to the chapters that have shown an increase in membership. From the standpoint of the National Officers/Board, we are no better than those that help support us and allow us to continue to grow. Louisville, Bowling Green & Nashville have all seen an increase in membership since the beginning of the year.

We want to continue to move forward with things we have discussed on conference calls throughout the year. One thing I need from each of you is your thoughts in regards to National Officers/Board of Directors. This is September, and as I understand it, your current officers/board members were good until December 1, 2014. That is closer than you think, so I need your input as to whether or not you feel in the past few months this board has made a difference with Delta Nu Alpha. We have the webinar's posted, we have seen an increase in membership, we are in the process of re-aligning Chapter 750 and have sparked some interest in new chapters across the country as well as one very interested Community College considering a Student Chapter. If anyone wants to run for office, etc. throw your hat in the ring!

Nashville Chapter had their first meeting with 30 or so folks as Dr. George Wilson, Associate Professor of Logistics & Supply Chain Management, Volunteer State Community College led a panel discussion regarding the Middle, TN job market as it relates to the Transportation/Logistics/Supply Chain Management Industry. The panel consisted of educators from Tennessee State University, Volunteer State Community College, Industry, i.e. VanTech, State Government as well as the Metropolitan Nashville Government.

Thank you again for your continued support.

Fraternally,
Jim Hall

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Chapter News

Chapter at Large 750

The future of the 750 at large chapter for Delta Nu Alpha is going to have a major facelift and this will include additional resources and an online presence for all of the members who are in locations without a local chapter. I am pleased to announce the a new group on LinkedIn - <https://www.linkedin.com/groups?home=&gid=6712347>

This group will be for only PAID members of the Delta Nu Alpha group and be open to all Delta Nu Alpha folks that are part of local chapters or a member of the Chapter at Large. We will use this forum to have open discussions about events in the industry, Delta Nu Alpha meeting notices for local chapters, and how to start a local chapter in your area. As we move forward I will be looking at other multi-media opportunities that will include webinars and other resources for our Chapter at Large. Furthermore, I will look at other social media tools to be more connected to our folks out there whom are part of the Delta Nu Alpha family, but are not able to attend local chapter meeting because there are no local chapters in their immediate area. My personal goal for the 2014-2015 term is to help someone out there to get a local chapter set up in their local community and start providing opportunities for others to know, learn, and grow in the our world of transportation. Most people have no idea what transportation does for them or their daily lives – trucks – they bring good stuff – everyday to everyone.

Take care and look forward to being part of the bigger picture of the 750 Chapter at Large for Delta Nu Alpha. The next step is to join linked in and send a request to join the group. If you are reading this – and are a paid member – please follow the link and join the group!

Bowling Green Chapter

The Bowling Green chapter has be working with the Marketing Dept. at WKU on an internship program with a new emphasis in Supply Chain Management.

Our September program was on International Freight. Sherry L. Neely, International Operations Manager for Averitt Express was the speaker.

Derby Town Chapter (Louisville, KY)

SEPTEMBER ACTIVITIES:

The Louisville chapter will kick off the Fall program season on Tuesday, September 16, at Hotel Louisville, 120 West Broadway, Louisville, KY 40202. We will be in the Louisville Suite, 12th Floor. Networking begins at 5:30 PM, with dinner at 6:15 PM, and presentation at 7:00 PM.

Our speaker will be Keith Hedrick, Vice President – Territory Manager of Wells Fargo Equipment Finance – Commercial Vehicle Group – for Indiana and Western Kentucky. Keith will give an overview of the trailer leasing industry, emphasizing today's TL and LTL market shortages.

For reservations, please call Kathy Leamer by September 12 at (812) 944-9488 or e-mail her at kleamer@nclworldwide.com. Cost is \$20 (cash or check—payable at the door).

Derby Town Chapter (Louisville, KY) Continued

OCTOBER ACTIVITIES:

FIRST, THE TREAT: Derbytowntown will be taking a lunchtime tour of the Amazon Fulfillment Center, 900 Patrol Road, Jeffersonville, Indiana on Thursday, October 16. Lunch will start at noon, with the tour to follow.

NOW, THE TRICK: This tour has a maximum capacity of 30 persons, so make your reservations early! Please indicate your Heavenly Ham box lunch sandwich (ham, turkey, vegetarian) and drink (Coke, Diet, Sprite, water) preferences at the time of your reservation. For reservations, please call Kathy Leamer by October 14 at (812) 944-9488 or e-mail her at kleamer@nclworldwide.com. Cost is \$15 (cash or check—payable at the door).

Nashville Chapter

Volunteer Chapter #135 held their first meeting of the new term on September 4. This was a panel discussion with panel members being educators, state & government representation as well as industry. The thought provoking questions led to some very interesting comments. Dr. George Wilson, Associate Professor Logistics & Supply Chain Management, Volunteer State Community College was responsible for putting this panel together as well as being moderator for the panel.



Nashville meeting panel.

Chapter Presidents

Bowling Green Chapter - Marvin Claywell mclaywell@midmark.com

Chapter 750 at Large - Christopher Burns ctburns72@gmail.com

Louisville, KY Derbytowntown Chapter 112 - Lori A Kelsey Lori.Kelsey@ky.gov

Milwaukee Chapter 317 - Steve Rose srose@hubgroup.com

Nashville Volunteer Chapter 135 - Jim Hall Jrhall8657@gmail.com

Connecting the Dots/Sleep Apnea

Congress passed a Bill directing the FMCSA not to proceed with publishing sleep apnea rules which would disqualify drivers. Yet in May, the Agency issued its new certified doctor requirements notwithstanding the woefully inadequate number of doctors which signed up. In publishing guidance to qualified doctors, the Agency recommends that doctors use the so-called STOP-Bang test to determine driver qualifications. STOP-Bang is an acronym for 8 criteria intended to identify drivers with sleep apnea. Fail any three, and a driver can be required to take a \$4,000 sleep apnea test.

Last week, a robust and physically fit client went to one of two doctors in his town to renew his physical and passed with flying colors. At the conclusion, the doctor said that because of his neck size and his weight, the \$4,000 sleep apnea test was mandated and that my client would be flagged in the system, so “don’t think you can find another doctor to certify you without the test.”

All I can say is wow! Look how they have connected the dots. Without rulemaking and contrary to Congressional directive, using the doctor’s certification program, a driver who borders on being overweight, may snore and be over 50 is under peril of losing his right to drive. As many as 50% of the driving force may be affected. I sure hope the incident described above is an isolated occurrence, but many fear it is not. Clearly, the so-called STOP-Bang test is profiling at its worst. Its imposition on our industry as a guideline to doctors seems to be just another end run around due process.

Hopefully, a pre-screening test for sleep apnea, which is far less costly, can be used to avoid the extraordinary expense imposed by the doctor’s test. I am sure glad that STOP-Bang does not trigger an expensive, unfunded sleep study mandated for renewing my lawyer’s license to practice.

Scholarship Winner Heather Sandefur



Miss Heather Sandefur of Lebanon was awarded the Delta Nu Alpha Les Overton Scholarship by Mr. Jim Hall, President, Delta Nu Alpha Transportation Fraternity, Volunteer Chapter 135, Nashville. Miss Sandefur, an exemplary student with a bright future, graduated from the class of 2014 at Lebanon High School and will be studying Transportation, Logistics, and Supply Chain Management at the University of Tennessee, Chattanooga.

Delta Nu Alpha Offers Five Online Continuing Education Webinars

Consistent with its goal of promoting education in transportation and logistics for its members and other transportation professionals, Delta Nu Alpha is happy to announce the availability of five new online webinars. These webinars were recorded in the Spring of 2014 as part of a Supply Chain Knowledge Management course at the University of Alaska Anchorage in their Master of Science in Global Supply Chain Management program. Each webinar has been approved for Continuing Education credit by the CCPAC (Certified Claims Professional Accreditation Council).

Topics Covered

- General Principles of Federal Transportation Law and Bill of Lading Terms and Conditions.
- Motor Carrier Service Terms and Conditions affecting freight charge collection, freight claims, accessorial charges and more.
- Contracting for Interstate Truck Service - Typical issues to be addressed in shipper/carrier contracts / a discussion of 13 provisions in typical shipper contracts which affect the risk analysis of carriers and brokers.
- Cargo Claim Mitigation, Adjustment and Resolution - A practical analysis of the Carmack Amendment and Handling of motor carrier claims.
- Liability Runs Up The Supply Chain - Who is responsible for certifying motor carriers as fit for use? A critical analysis of SMS methodology.

Delta Nu Alpha's Target Audience

These webinars are made available to Delta Nu Alpha members and the general public for \$40 per course. Registrants seeking continuing education credit from CCPAC or MCIEF should so indicate at time of registration and complete the self-reporting certification provided upon confirmation of payment.

These and future webinars are being offered to fill a felt need for practical education in transportation and logistics. All revenues less expenses will be used to support Delta Nu Alpha's continuing education programs including student scholarships.

The presenter of each webinar is Henry E. Seaton, Esq. who serves as Delta Nu Alpha's International Vice President, a noted author and lecturer on transportation legal issues. More information on Mr. Seaton may be found at www.transportationlaw.net.

How to Obtain a Webinar

You will be able to access the webinars from the Delta Nu Alpha homepage here: www.deltanualpha.org.

Support for Logistics Jobs

Delta Nu Alpha has become aware of a very helpful logistics employment support site for its members.

AldenLaw, a transportation law firm located in Columbus, Ohio, has set up what they call their "Wednesday Employment Blast". Currently listed are over 100 management positions nationwide, and even more resumes. The AldenLaw site is tied in with Columbus State Community College's "LogisticsArt" Program which has an extensive list of entry level resumes of people fresh out of the Logistics Art Retraining Program.

Please view the website at www.aldenlaw.net and click on "Industry Employment". We suggest that you add your email address to receive future blasts and utilize this site for your open positions or resumes.

Delta Nu Alpha was assured that there is no cost involved for employers or employees and that the list is not shared in any way. This logistics site is simply AldenLaw's support for our industry.



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